



### FluidPowernet

# The Fluid Power Distributor Network

- Cut long lead times
- Find emergency parts
- ✓ Sell surplus inventory

www.fluidpowernet.net

### **About us**

The FluidPowerNet platform allows fluid power distributors worldwide to easily trade parts with each other. The database of over 1,600,000 lines of inventory allows distributors to load their inventory to sell locally and internationally. FluidPowerNet has enabled 200+ distributors to source hard to find products, sell surplus stock, and trade more effectively with fellow industry experts.

FluidPowerNet's passion is to continue building an industrial marketplace specifically for businesses that specialise in hydraulics and pneumatics. We are committed to making the site the best possible resource for the fluid power industry.

We have extensive experience with our sister company BearingNet, being part of the bearing and power transmission industry for over 25 years. Therefore, we have the knowledge and expertise to transfer over to the fluid power industry.

#### Meet the team



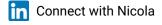
Nicola Beer Founder



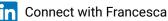
Ania Walton
Customer Support

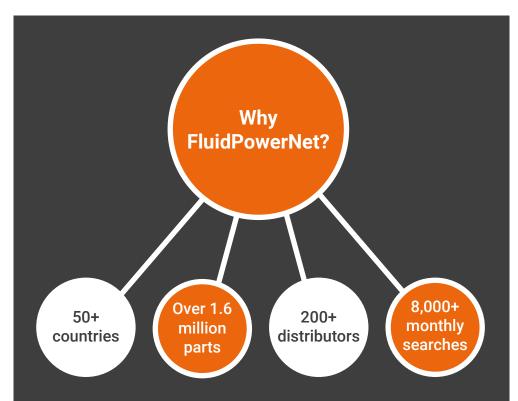


Francesca Dileto
Customer Support









#### Fair pricing

- We take no commision on the sales you make
- Annual membership fee is €495 (additional features available)
- No hidden fees

#### **Upload your inventory**

- We can work with any data format!
- Data needed: part number, brand and quantity
- Upload unlimited inventory

#### **Flexibility**

- Limit inventory exposure, by region, country and/or company
- Assign regional sales managers
- Manage multiple warehouses



### **Start searching today**

The FluidPowerNet search database allows members to search from over 1,600,000 parts from the hydraulic and pneumatic industry. Whether members are looking for emergency supply parts for breakdown situations or sourcing hard to find or obsolete parts, the FluidPowerNet platform is the perfect tool.

Members using FluidPowerNet can upload unlimited inventory to the site and let 200+ distributors search for their parts. Distributors have the ability to see who has the part in stock, allowing them to send an enquiry instantly.

"We had a customer in Canada that needed an Eaton Vickers Valve. We couldn't find it with our regular suppliers, not even a part alternative. Our customer needed it for a machine breakdown so it was an emergency situation. An Italian company using FluidPowerNet had it in stock, and we received a reply in just 12 minutes!"

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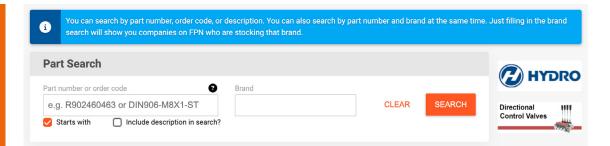
Floyd Peterson

**Lynch Fluid Controls Inc.** 









When a member enters the part number that they are looking for and presses 'Search', they will be shown a list of companies who have that part in stock.

From here they can send multiple enquires to the companies listed.

The search system allows members to search the site by:

Part number Brand Description Part type

	Found Parts: 7 (Matching your search)							6	m		
	RFQ	Brand	Part	Qty	Туре	<b>P</b>	Company	ıé	Country	Date	<b>E</b>
	Tic	k the parts you enquire abo									
		BOSCH REXROTH	R902460463	4	<u>Q</u>		Apo Fluid Force SRL		Italy	25/10/2023	≛≡
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		Bosch Rexroth	R902460463	2	<u>Q</u>		Knoll Hydraulik GmbH & Co. KG		Germany	20/12/2021	1
		Axialkolbenpumpe									
uiries											
		Delive	ery			Notes					

## **Inventory**

We have created a community for distributors to join which makes searching for these hard-to-find parts much easier!

Members can upload standard, hard to find, emergency replacements, and surplus parts. Members cannot see entire inventory lists, all searches are done by individual part number, brand, description and part type.

The more inventory FluidPowerNet has listed on the site the more powerful the search function becomes!

"We already had global connections with lots of businesses from the industry, but FluidPowerNet helped us to increase our sales. The platform is very simple to use to locate hard to find parts."

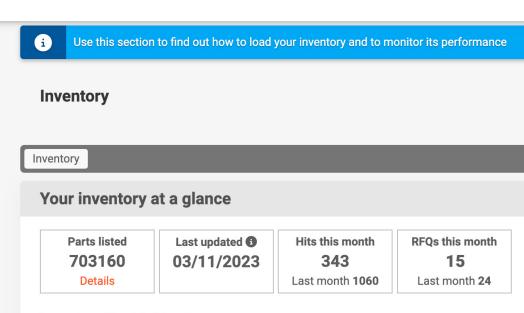
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Nord Fluid S.p.A







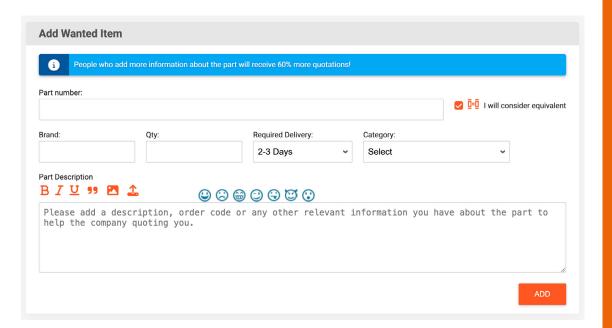


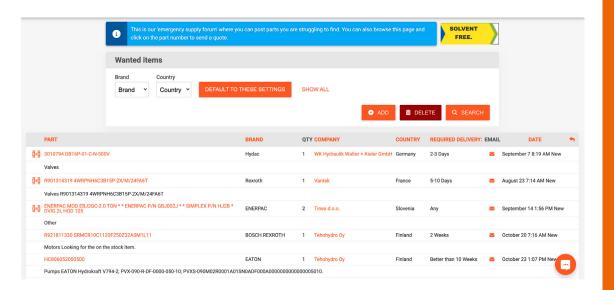
#### **Inventory Health Check**

1 There do not appear to be any issues with the health of your inventory. We will continue to monitor your list and highlight any areas of concern.

#### **Your inventory**

	LINES OF INVENTORY	OLDEST INVENTORY DATES FROM	TOTAL HITS THIS MONTH	TOTAL HITS LAST MONTH
Fluid Power	703160	11/3/2023	343	1060





### Wanted

The Wanted page allows members of the site to request parts they are looking for that are currently not on the site.

If the search function does not return any results, members can list the part, brand, quantity and delivery time on the Wanted Page, which companies are looking at every day.

Don't forget, members can also use the Wanted page if they are a seller. Browse this page to see what people are currently looking for and see if you have the part in stock or know someone that does!

"Since we started to use FluidPowerNet, our connections, and contacts with worldwide companies have grown fast..."

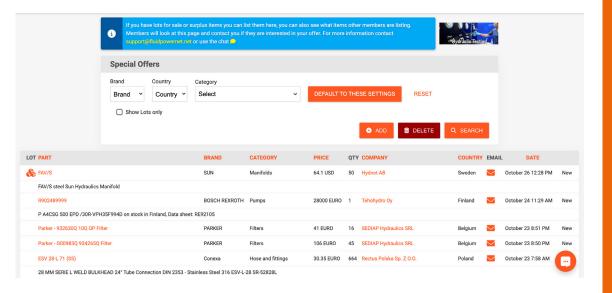
Tobia Toselli

APO Fluid Force SRL









# Surplus

If members have had stock sitting in their warehouse for a long time that they can't sell, then the Surplus page is the tool for them!

The Surplus page has been designed so companies can post their surplus stock, special offers, bulk items or a couple of really expensive parts sitting on their shelf.

"FluidPowerNet provides a professional service and new opportunities to connect with potential customers. They have generated a significant number of leads for us and in our experience they offer a high conversion rate."

Martin Thomas

Radwell International UK, Ltd.





# **User Meeting**

A brand new networking opportunity, bringing fluid power distributors together in one location to trade, socialise and build valuable business connections.



USER MEETING
VIENNA | OCT 2024





**Exclusive networking** 



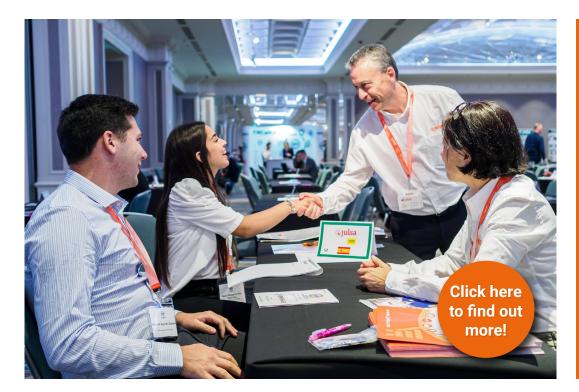
Generate new sales



Save time and money



**Explore new markets** 



#### Support when it is needed

Ask the FluidPowerNet community for help on the forums

- $\checkmark$
- Company announcements
- Help finding parts
- Receive quotes for services required
- Recruitment
- General discussion

www.fluidpowernet.net



### Find out more and apply for a free trial today!



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#### Join these distributors on FluidPowerNet today!

























































Plus many more!

**General enquiries** 

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